



SHEPHERD+ WEDDERBURN

HOTELS

shepwedd.com



We act for a portfolio of well-known hotel operators, investors, financiers and managers, advising on all aspects of hotel transactions and operations and providing a full range of creative, commercially aware services on issues ranging from property and planning to corporate, funding, brand protection, employment law, licensing and commercial contracts.

Our services

We advise on the full range of hotel-specific legal services including:

Acquisition and disposal

Financing

Property development and construction

Agreements for management, maintenance and refurbishment

Owner/operator/franchisee/management agreements and leases

Employment advice, including contracts, dismissals, union relations, tribunal claims, transfer of business issues and redundancy

Advice on legal relationships with guests, function organisers and suppliers including terms and conditions of membership

Liquor and entertainment licensing

Commercial dispute resolution, including international arbitration, debt collection and customer dissatisfaction

Advice on computer systems and booking platforms, branding and advertising

Trade descriptions, health and safety, food hygiene and other regulatory issues

Business and immigration law, including work permits

Restructuring and insolvency advice

Sales and Purchases

Area Property Partners (UK) Limited	Advising on the sale of the entire issued share capital of the company that owns the Fairmont St Andrews Hotel
Azure Hotels	Advising on the acquisition of the business and assets of the Residence Inn by Marriott at Quartermile, Edinburgh and on the acquisition, from administrators, of the business and assets of the landmark five star Radisson Blu hotel in Glasgow
Crerar Hotels	Advising on the acquisition of Go Glasgow Hotel, a former Swallow Hotel
Euro Hostels	Advising on the purchase of Hoax Hotel, Liverpool
Safestay	Advising on the acquisition of Smart City Hostel, Edinburgh
Turnberry Hotel	Advising on the disposal of the hotel, by way of share sale

Development and Construction

Developer	Advising on the alteration and refurbishment of an iconic city centre building to create a new luxury hotel (including drafting procurement documentation)
Garden Property Investments Limited	Advising on the development of an existing building to create a new Premier Inn hotel and ancillary retail units at Orpington including dealing with all aspects of property and construction matters
Morgan Sindall	Advising on the development of a new Marriott Hotel in Aberdeen
Sheraton Hotels	Advising on the refurbishment and extension of the five star Sheraton Hotel, Edinburgh to incorporate a luxury health spa, gym and car park with retail space
Trinity Mirror	Advising on the development of the 143 bedroom Jury's Hotel, Cardiff

Management

Crerar Hotels	Advising on management agreements, including in relation to disposal of hotels, subject to management, by owners
Fraser Suites	Advising on restaurant management agreements
Gladedale	Advising on management agreements for Residence Inn by Marriott, Edinburgh
Turnberry Hotel	Advising on management/golf and activity centre agreements
West Indies Resort Hotel Development	Advising on management agreements
Z Hotel	Advising in relation to management agreement for Z Hotel, Glasgow

Financing

Azure Hotels	Advising on the £25m refinance of the Radisson Blu in Glasgow by Münchener Hypothekenbank eG
Bayerische Landesbank	Advising on the real estate aspects of the £400m facilities provided to Tindall Hotels (a Tchenguiz vehicle) in respect of a portfolio of hotels leased to Hilton
Crerar Hotels	Advising on the provision of loan facilities by Santander Bank to refinance the acquisition of a former Swallow Hotel
European Real Estate Debt S.a.r.l	Advising on the mezzanine debt finance lead on debt financing in the acquisition by the Blackstone Group of the Mint hotels portfolio

Irish Bank Resolution Corporation

Advising on the provision of facilities of £330m to finance the purchase of the Puma Group of hotels; the grant of leases of the hotel portfolio to the Barcelo group including negotiation of a master operating agreement and subsequent restructuring of the facilities to follow the unwinding of that agreement

Lender

Advising on the funding for the acquisition of a hotel in Kensington, Central London

Starwood Hotels

Advising the Turnberry Hotel owner on refinancing via promissory notes

Dispute Resolution

An Edinburgh Hotel

Advising the owner in a £500,000 claim arising out of major glazing defects affecting the hotel's luxury spa facility

A Scottish Golf Resort

Advising on major claims arising out of latent defects which emerged following the redevelopment of a Golf Academy and luxury self-catering accommodation

Hotel Operator

Acting in a commercial arbitration between a hotel operator and owner, regarding a landmark hotel in a European capital city

Hotel Operator

Advising on disputes with key suppliers

St Andrews Golf Resort

Advising on defects in hotel extension works and payment dispute

US Investor

Advising on an International Centre for Settlement of Investment Disputes (ICSID) arbitration between a US investor in a hotel development and the Republic of Egypt under the US/Egypt Bilateral Investment Treaty

Licensing

Crerar Hotels

Advising on the proposed use of an outdoor marquee at one of their hotels, including a review of their existing licence

Dakota Hotels	Advising on obtaining premises licence for new Dakota hotel in Glasgow and advising on changes to premises licence for Forth Bridge hotel in relation to layout changes/ creation of new residents' bar
Fraser Suites	Advising on obtaining a series of occasional licenses for Glasgow premises to cover the period of the Commonwealth Games
The Balmoral Hotel, Edinburgh	Advising on compliance with licensing legislation/amendments to premises licence following changes to layout of hotel and additional/new operations within the hotel
Trump Turnberry	Advising on changes to premises licences in relation to refurbishment of resort

Our clients



The work they do is truly exceptional

Chambers and Partners



Key Contacts



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